

Message Text

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21

ORIGIN NEA-10

INFO OCT-01 ISO-00 PM-04 DODE-00 EB-07 NRC-05 NSAE-00

USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 FAA-00 DOTE-00

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APPROVED BY NEA/AFN:WSWEISLOGEL

PM:DJAMES

USDOC:CCLEMENTS

RA:EPADELFORD

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R 121826Z MAR 76

FM SECSTATE WASHDC

TO AMEMBASSY RABAT

INFO AMCONSUL CASABLANCA

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E.O. 11652: N/A

TAGS: EAIR, BTRA, US, MO

SUBJECT: VISIT OF HUGHES AIRCRAFT OFFICIALS

1. HUGHES INTERNATIONAL OFFICIALS JOHN CRIGLER, REGIONAL DIRECTOR FOR MIDDLE EAST, AND JOHN LARGENT, MARKETING MANAGER FOR AIR DEFENSE SYSTEMS, PLANNING TO ARRIVE RABAT MARCH 14, STAYING AT HILTON. THEY HOPE TO CONTACT RMAF OFFICERS, POSSIBLY KABBAJ, IN ATTEMPT TO INTEREST GOM IN AUTOMATED SYSTEM FOR AIRSPACE SURVEILLANCE AND AIR TRAFFIC CONTROL.

2. CRIGLER AND LARGENT WILL CONTACT TIMMINS AND SALISBURY ON MARCH 15. THEY PLAN TO LEAVE RABAT MARCH 16 BUT CAN STAY THROUGH 17 IF NECESSARY.

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3. FYI: REPORTEDLY, HUGHES HAS ALREADY SOLD SIMILAR

SYSTEM TO SPAIN AND RESPONDED NEGATIVELY TO INITIAL
MOROCCAN QUERIES IN DEFERENCE TO SPANISH SENSITIVITIES
DURING GREEN MARCH. HOWEVER, ACCORDING TO CRIGLER, SPANISH
HAVE INFORMALLY INDICATED NO OBJECTION IF HUGHES WISHES TO
PURSUE ITS EFFORTS IN MOROCCO AT THIS TIME.

4. DEPARTMENT HAS MADE NO RPTNO DECISION REGARDING
APPROVAL OF ANY AIR TRAFFIC CONTROL SYSTEM WHICH GOM MAY

EVENTUALLY WISH TO PURCHASE ALTHOUGH HUGHES HAS EXPORT
LICENSE 00399 WHICH EXPIRES 12/1/76 TO PROVIDE TECH DATA
TO GOM ON THIS SYSTEM. KISSINGER

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To: RABAT
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